

CREDIT GUIDE



We are licensed under the National Consumer Credit Protection Act 2009 (NCCP Act). There are a few things we need to tell you before we can provide credit assistance and we ask that you take time to read this credit guide. We offer a diverse range of home loan products with personalised end-to-end solutions and a great after-settlement service. Our loans are funded by some of the largest banks and finance companies in the world. Acting as an agent for our business partners, we handle every aspect of the loan transaction.

Our Obligation To You

Under the NCCP Act, we are obliged to ensure that any loan, or principal increase to a loan, we help you to obtain is not unsuitable for you. We may need to ask you questions in order to assess whether the loan is not unsuitable. The law requires us to:

- make reasonable enquiries about your requirements, objectives and your financial situation;
- take reasonable steps to verify your financial situation.

Credit will be unsuitable if, at the time of the assessment, it is likely that at the time the credit is provided:

- you could not pay or could only pay with substantial hardship;
- the credit will not meet your requirements and objectives.

For example, if you can only repay by selling your principal place of residence, it is presumed that the loan will cause substantial hardship unless the contrary is proved. For this reason, we must ask you to provide a significant amount of information. It is important that the information you provide to us is accurate.

Services We Provide

We market and manage loans for a number of funders. The lender of record noted in your loan contract/mortgage may be different from our name. Our lenders are:

- ING Bank (Australia) Limited
- Bendigo and Adelaide Bank Limited
- Advantaged (AFSH Nominees Pty Ltd)
- Pepper Home Loans
- Resimac Limited
- Origin Mortgage Management (Columbus Capital)
- La Trobe
- Perpetual Corporate Trust Limited

We act as a mortgage broker for the lender pursuant to a written agreement.

We have offered you a range of loans marketed and managed by us. We believe our product range is extensive and amongst the best available, however you should rely on your own enquiries.

Fees & Commissions

FEES PAYABLE BY YOU

We do not charge you for our services. However, you may need to pay the valuation fee if you decide to cancel the application process once a valuation has been performed, this is usually \$302.50.

COMMISSION RECEIVED BY US

We may receive management fees (a form of commission) from the lenders who fund our products. These are not fees payable by you. You may, on request, obtain an estimate of these commissions and how the commission is calculated.

COMMISSION PAYABLE BY US

We may get referrals from a broad range of sources. For example, we may pay fees to call centre companies, real estate agents, accountants, or lawyers for referring you to us. These referral fees are generally small amounts and accord with usual business practice. These fees are not payable by you. You may, on request, obtain an estimate of these commissions and how the commission is calculated.

Dispute Resolution

INTERNAL DISPUTE RESOLUTION SCHEME

We welcome your feedback and use this as a tool to improve our products and service. If you have any complaints, please contact our Resolutions Officer by:

- telephoning **1300 888 531**
- faxing **1300 116 887**
- emailing **sales@pmgonline.com.au**
- writing to **Pacific Mortgage Group, Po Box 670, Concord NSW 2137**
- visiting our website **www.pmgonline.com.au**

You can also speak to any representative of our business who will refer you to the Resolutions Officer. Please provide us with as much detail as possible to assist us in resolving your complaint, either verbally or in writing.

We will attempt to resolve your complaint within 5 business days. If we are unable to do so, we will provide a written update acknowledging your complaint and provide you a final response within 45 days. If your complaint is wholly or partially an application for financial hardship or if you have received a default notice, we will respond within 21 days.

EXTERNAL DISPUTE RESOLUTION SCHEME

If an issue has not been resolved to your satisfaction, you can lodge a complaint with the Australian Financial Complaints Authority, or AFCA. AFCA provides fair and independent financial services complaint resolution that is free to consumers.

Website: www.afca.org.au

Email: info@afca.org.au

Telephone: 1800 931 678 (free call) [1]

In Writing to: Australian Financial Complaints Authority, GPO Box 3, Melbourne VIC 3001

Things You Should Know

If we arrange a loan for you to purchase or refinance real estate, you must make your own enquiries about the value of the real estate and its potential for future growth. Although we may obtain a valuation, that is for our own use and you should not rely on it. We don't provide legal or financial advice. It is important you understand your legal obligations under the loan, and the financial consequences. You should obtain independent legal and financial advice before you enter into any loan contract.

Key Information

If you have any questions about this credit guide or about our services, just ask at any time. We're here to help you.

Our Full Name.....Pacific Mortgage Group
ACN.....094 306 984
Australian Credit Licence.....364 320
Mailing Address.....PO Box 670, Concord NSW 2137
General Enquiries Phone.....1300 888 531
Email.....sales@pmgonline.com.au
Fax.....1300 116 887